



## CONVENTIONS \* TRADE SHOWS \* SPECIAL EVENTS

Dear Sponsors & Exhibitors,

EXPO Décor **welcomes** you to the **California Food Expo**. This event will be held **September 9-10, 2019** at the Fresno Convention and Entertainment Center. EXPO Décor is your Event Decorator Specialist. Your display will come with the following:

SPONSORS 10'x 20' Display	SPONSORS 10'x10' Display	EXHIBITORS 10'x10' Display
(1) 8' Back wall drape (2) 3' Side wall drape (2) 8' Skirted table (4) Vinyl folding chairs (1) Wastebasket (1) 11"x17" sign w/ booth # (1) *500 watts of electrical (1) Carpet (Black)	(1) 8' Back wall drape (2) 3' Side wall drape (1) 8' Skirted table (2) Vinyl folding chairs (1) Wastebasket (1) 11"x17" sign w/ booth # (1) *500 watts of electrical	(1) 8' Back wall drape (2) 3' Side wall drape (1) 8' Skirted tables (2) Vinyl folding chairs (1) Wastebasket (1) 11"x17" sign w/ booth #
<b>*You must check the box on the electrical order forms that YES you do intend on using the 500 watts that comes with your booth pkg.</b>	<b>*You must check the box on the electrical order forms that YES you do intend on using the 500 watts that comes with your booth pkg.</b>	<b>Exhibitor booths do NOT come with electricity. If you need electricity you MUST order and pay for it on Page 6 of this packet.</b>

**PLEASE NOTE: THESE FORMS MUST BE SUBMITTED TO EXPO DÉCOR DIRECTLY  
SCAN YOUR COMPLETED FORMS AND EMAIL THEM DIRECTLY TO  
amber.h@expodecor.com**

The booth drape and table skirting will be Black. Should you require any additional **tables, chairs, linens, carpeting, etc.**, please complete the enclosed **Furniture and Accessories** order form.

**EXHIBITORS ONLY:** If you require electrical service you must complete the enclosed Electrical order forms. This form must be completely filled out. **Unauthorized use of electrical services causes serious overload problems. Any electrical not requested but is used on show-site will be charge substantially more for unauthorized use.**

EXPO Décor is offering **shipping/handling service**. We can receive, handle, store and then deliver your materials to your booth. If you need this service, please complete the enclosed **Shipping/Handling service forms**. All orders must be shipped to the Fresno address noted on the order form for handling and **must be received no later than Friday, August 23, 2019. Please note, the delivery times are Monday through Friday, between 9-4 pm ONLY.** If you need **return drayage**, please contact our office to handle this request.

**Deadline for all forms & payment need to be received by Friday, August 30, 2019.** Any order after this date will be at regular "Show" price and must be paid for before the show opens.

### Move-In/Move-Out & Event Schedule

#### All Sponsor & Exhibitor Move-In:

Sunday, September 8, 2019: 9:00AM - 5:00PM  
Monday, September 9, 2019: 7:00AM - 4:00PM

#### California Food Expo Event Times:

##### Monday, September 9, 2019

Fresno County Health Dept. Food Safety Class: TBD  
Educational Sessions: 1:00PM - 5:30PM  
Opening Reception: 5:30PM - 7:30PM

##### Tuesday, September 10, 2019

Welcome Breakfast, Opening Panel &  
Award Announcements: 8:00AM - 10:00AM  
B2B Trade Show: 10:00AM - 3:00PM  
Exhibitor Happy Hour: 3:00PM - 4:30PM  
EXPOLICIOUS (Public Event): 5:00PM - 8:00PM

#### All Sponsor & Exhibitor Move-Out

Tuesday, September 10, 2019: 8:00PM - 11:00PM

Please contact Amber at (559) 276-7665 with any questions. We look forward to serving you!

Sincerely,

Amber Harrington



P.O. Box 9321  
 Fresno, CA 93791  
 Tel: (559) 495-3300  
 Fax: (559) 495-3305  
 www.expdecor.com

#521-19  
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 September 9-10, 2019  
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# PAYMENT POLICY & BILLING AUTHORIZATION

PLEASE PRINT CLEARLY or TYPE THE PAYMENT INFORMATION

## FAX PAYMENT FORM TO (559) 495-3305

American Express     Discover     MasterCard     Visa

Credit Card #

Exp. Code:   /

Security Code:

Name on the card: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Billing Address (of credit card): \_\_\_\_\_ Zip: \_\_\_\_\_

The Cardholder hereby authorized the following people to sign on the above account for any additional charges incurred at show site:

\_\_\_\_\_

<b>Please enter the <i>Totals</i> from the appropriate forms:</b>		
Furniture & Accessories Total: \$ _____	Display Labor Total: \$ _____	N/A
Carpet Total: \$ _____	Booth Cleaning Services Total: \$ _____	N/A
Electrical Total: \$ _____	Freight Handling Services Total: \$ _____	\$ _____
Water & Utility Service Total: \$ _____	Sign Hanging Services Total: \$ _____	N/A
	<b>Grand Total Due:</b>	\$ _____

COMPANY/EXHIBITOR: \_\_\_\_\_

ORDERED BY: \_\_\_\_\_ DATE: \_\_\_\_/\_\_\_\_/\_\_\_\_

COMPANY ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

TEL: \_\_\_\_\_ FAX: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

SHOW SITE CONTACT: \_\_\_\_\_ TEL: \_\_\_\_\_



P.O. Box 9321, Fresno, CA 93791  
Tel: (559) 495-3300 • Fax: (559) 495-3305

*The California Food Expo will provide communal Hand Washing Stations in compliance with the Fresno County Health Department regulations. You may rent your own individual Hand Washing Station through Expo Decor for your added convenience.*

# California Food Expo

## September 9-10, 2019

### HAND/UTENSIL WASHING STATION

***Includes the following:***

- (1) 5 gallon container
- (1) Roll of paper towels
- (1) Drain bucket
- (5) Sets of plastic gloves
- (1) Antibacterial Hand soap
- (1) Hand washing sign
- (1) Utensil sanitizing pan



\*Order on EXPO Decor's "Furniture & Accessories" form.

### Attention ALL Exhibitors Serving and/or Sampling Food!

There will be a Food Safety/Handling Inspection done. All Hand/Utensil Washing stations must be setup. You will need to be sure that the following are visible for inspection:

- a. If you are cooking, a fire extinguisher
- b. Plastic gloves
- c. A thermometer for checking proper food serving temperatures
- d. Hand washing stations - to include all items as noted on flyer (above)
- e. Utensil sanitizing pan
- f. Proper signage

**NOTE:** If you are a Broker and have multiple booths cooking and/or serving food, you will need a Hand/Utensil Washing Station every two booths (20').

ALL REQUIREMENTS MUST BE MET - NO FOOD SERVING OR SAMPLING WILL BE ALLOWED UNTIL INSPECTION



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# FURNITURE & ACCESSORIES

#521-19  
 California Food Expo  
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## TABLES

Wooden display tables - 24" wide - 32" high  
 Counter height tables are 24" wide - 42" high

QTY.	DESCRIPTION	RENTAL PRICES	
		ADVANCE	SHOW
	4' LONG TABLE - SKIRTED- DTS4SV	\$80.24	\$118.00
	4' LONG TABLE - NOT SKIRTED- DT4V	\$59.84	\$88.00
	6' LONG TABLE - SKIRTED- DTS6SV	\$85.00	\$125.00
	6' LONG TABLE - NOT SKIRTED- DTS6V	\$65.96	\$97.00
	8' LONG TABLE - SKIRTED- DTS8SV	\$93.84	\$138.00
	8' LONG TABLE - NOT SKIRTED- DTS4V	\$73.44	\$108.00
	4' LONG COUNTER - SKIRTED- DTC4SV	\$91.12	\$134.00
	4' LONG COUNTER - NOT SKIRTED- DTC4V	\$71.40	\$105.00
	6' LONG COUNTER - SKIRTED- DTC6SV	\$97.24	\$143.00
	6' LONG COUNTER - NOT SKIRTED- DTC6V	\$77.52	\$114.00
	8' LONG COUNTER - SKIRTED- DTC8SSV	\$109.48	\$161.00
	8' LONG COUNTER - NOT SKIRTED- DTC8SV	\$89.76	\$132.00
	48" ROUND TABLE - PLAIN- PT48RW	\$54.40	\$80.00
	60" ROUND TABLE - PLAIN- PT60R	\$68.00	\$100.00
	72" ROUND TABLE - PLAIN- PT72R	\$81.60	\$120.00
	COCKTAIL TABLE (30" HIGH)- PT30R30H	\$70.04	\$103.00
	COCKTAIL TABLE (42" HIGH)- PT30R42H	\$85.00	\$125.00
	5' SERPENTINE TABLE - PLAIN- DST	\$95.20	\$140.00
	5' SERPENTINE TABLE - SKIRTED- DTS5	\$115.60	\$170.00

## SKIRTING/LINEN

ORDERS MUST BE PLACED A MIN. OF 7-DAYS IN ADVANCE

QTY.	DESCRIPTION	RENTAL PRICES	
	32" HIGH TABLE SKIRT- DTSW	\$19.04	\$28.00
	42" HIGH COUNTER SKIRT- DCSBK	\$21.76	\$32.00
	LINEN: 90" ROUND & 120" ROUN	\$19.04	\$28.00

Skirting is available in the following colors:

- Black       Blue       Berry       Burgundy
- Dusty Rose       Gold       Hunter Green       Plum
- Red       Silver       Teal       Violet
- White

## ACCESSORIES

QTY.	DESCRIPTION	RENTAL PRICES	
		ADVANCE	SHOW
	HEAT LAMP- DHEAT	\$68.00	\$100.00
	DEEP FRYER- DBL BASKET-DFDB	\$95.20	\$140.00
	FOLDING CHAIR- PCW	\$2.72	\$4.00
	BARSTOOL- DBS	\$17.68	\$26.00
	5-GAL. WASTEBASKET- DWBO	\$10.20	\$15.00
	32-GAL. TRASH CAN-PCT32	\$24.48	\$36.00
	FIRE EXTINGUISHER- DFIRER	\$75.48	\$111.00
	TABLE RISER 4' <input type="checkbox"/> 6' <input type="checkbox"/> 8' <input type="checkbox"/>	\$21.76	\$32.00
	SNEEZE GUARD (TABLE TOP)-DSN	\$68.00	\$100.00
	HAND WASHING STATION- DHW	\$68.00	\$100.00
	DELI CASE: 4' <input type="checkbox"/> 6' <input type="checkbox"/>	<b>CALL FOR PRICING</b>	

## PIPE & DRAPE

ORDERS MUST BE PLACED A MIN. OF 7-DAYS IN ADVANCE

QTY.	DESCRIPTION	RENTAL PRICES	
		ADVANCE	SHOW
	PIPE SET: (1) Adj. Slider Pole, (2) 8' Uprights, (2) Lg. Baseplates	\$21.00	\$27.00
	3' tall drape - <i>includes hardware</i>	\$2.65/ft.	\$3.50/ft.
	8' tall drape - <i>includes hardware</i>	\$2.85/ft.	\$3.75/ft.

Company: \_\_\_\_\_

Contact: \_\_\_\_\_

Date: \_\_\_\_\_

Booth # \_\_\_\_\_

## TOTAL DUE:

**NO CREDITS WILL BE ISSUED  
 AFTER CLOSE OF SHOW!**

"Show" order rates apply for all orders not paid in FULL by the 'Advance Payment' deadline 08/30/2019.



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# CARPETING

#521-19  
 California Food Expo  
 September 9-10, 2019  
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**STANDARD CARPET**  
 Price includes complete installation and removal.

**CARPET PADDING**  
 STANDARD SIZES

QTY.	SIZE	RENTAL PRICES	
		ADVANCE	SHOW
	10' X 10'	\$120.00	<b>\$145.00</b>
	10' X 20'	\$240.00	<b>\$290.00</b>
	10' X 30'	\$420.00	<b>\$520.00</b>
	10' X 40'	\$560.00	<b>\$710.00</b>

QTY.	SIZE	RENTAL PRICES	
		ADVANCE	SHOW
	10' X 10'	\$75.00	<b>\$100.00</b>
	10' X 20'	\$150.00	<b>\$200.00</b>
	10' X 30'	\$225.00	<b>\$325.00</b>
	10' X 40'	\$300.00	<b>\$450.00</b>

**Standard Carpet Colors (Check One):**

- Black       Blue       Red

**NOTE:** Matching color shades cannot be guaranteed with multiple lengths of standard carpet sizes. All colors may not be available after show installation has begun.

**NO CREDITS WILL BE ISSUED AFTER CLOSE OF SHOW!**

**"Show" order rates apply for all orders not paid in FULL by the 'Advance Payment' deadline of 08/30/2019.**

Company: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Contact (print): \_\_\_\_\_ Signature: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Date: \_\_\_\_\_

**PLEASE MAKE SURE TO INCLUDE THE "PAYMENT POLICY & BILLING AUTHORIZATION" FORM**

**TOTAL DUE:**



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## ELECTRICAL OUTLETS

Company / Exhibitor  
Name:

Booth #:

**California Food Expo  
September 9-10, 2019  
Fresno Convention Center**

**FOR SPONSORS ONLY. ALL exhibitors must fill out this form if they need electricity**

YES, I want my INITIAL 500 watts.  NO, I don't need electricity.

QTY.	QUANTITY @ 24 HRS. ADD 100%	ADVANCE PRICE	LATE ORDER	COST
<b>120 VOLT</b>				
	0-500 WATTS (5 AMPS)-E5	\$108.12	\$159.00	
	501-1000 WATTS (10 AMPS)- E10	\$140.76	\$207.00	
	1001-1500 WATTS (15 AMPS)- E15	\$172.72	\$254.00	
	1501-2000 WATTS (20 AMPS)- E20	\$206.72	\$304.00	
<b>208 VOLT / SINGLE PHASE</b>				
	5 AMPS- E5AS	\$136.00	\$200.00	
	10 AMPS- E10AS	\$188.36	\$277.00	
	15 AMPS- E15AS	\$214.88	\$316.00	
	20 AMPS- E20AS	\$268.60	\$395.00	
	30 AMPS- E30AS	\$309.40	\$455.00	
	60 AMPS- E60AS	\$429.76	\$632.00	
<b>208 VOLT / 3 PHASE</b>				
	20 AMPS- E20A3	\$374.00	\$550.00	
	30 AMPS- E30A3	\$428.40	\$630.00	
	60 AMPS- E60A3	\$510.00	\$750.00	
	100 AMPS- E100A	\$654.16	\$962.00	
	200 AMPS- E200A	\$756.84	\$1113.00	
<b>MATERIAL (POWER NOT INCLUDED)</b>				
	EXTENSION CORD- EEXC	\$22.44	\$33.00	
	MULTI-OUTLET STRIP- EPS	\$22.44	\$33.00	

**For outlets that require 24 hour service, add 100% of standard rate:**

**TOTAL ELECTRICAL COSTS:**

Connections requiring additional labor for installation & dismantle; equipment connections, cords run under carpet or to specific locations within the booth, repairs to exhibitor equipment, etc., will require additional labor and is charged on a time & materials basis. Outlets requiring 24-hour service will be billed at double the above rates. All wiring & other electrical equipment must meet all applicable codes. Local codes allow no more than two connections per outlet box for lighting service and one connection for power outlets. For a dedicated outlet order a 20 amps outlet. No credits will be issued for any electrical service installed as ordered and not used. EXPO is not responsible for voltage fluctuation or power failure due to temporary conditions. For your protection you should install a surge protector on your equipment.

CONTACT (PRINT):

SIGNATURE:

ADDRESS:

CITY/STATE:

ZIP:

TEL:

FAX:

DATE:

**FOR ADVANCE  
PAYMENT PRICE  
TO APPLY**

payment must be received  
with order by:

**08/30/2019**

**LATE ORDER RATES** will  
apply for all orders **NOT**  
received & paid in FULL by  
deadline listed above!  
**NO CREDITS WILL BE  
ISSUED AFTER CLOSE OF  
SHOW!**

**Any ONSITE orders  
will incur a \$112.00  
labor fee & you will  
be charged for any  
materials used**

**IF YOU REQUIRE HIGHER  
WATTAGES OR VOLTAGES  
PLEASE CALL FOR A QUOTE.**

There is a minimum charge  
of (1) hour Labor for  
installation of 208v or  
higher services

**\*SEE CONTRACT/WORKSHEET  
FOR TERMS & CONDITIONS!**

**24 HOUR SERVICE**  
**Electricity will be turned on**  
**within 30 minutes of show**  
**opening and off within 30**  
**minutes of show closing,**  
**show days only. If you**  
**require power at any other**  
**time order 24 hour power at**  
**double the outlet rate.**

**TERMS & CONDITIONS**

I agree in placing this order  
that I have accepted Expo's  
payment policy and the terms  
and conditions of contract.



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**Fax: 559.495-3305**

# CONTRACT & WORKSHEET

**THIS AGREEMENT MUST BE COMPLETED, SIGNED AND RETURNED TO EXPO ELECTRIC**

**#521-19**  
**California Food Expo**  
**September 9-10, 2019**  
**Fresno Convention Center**

1. Order (with payment) must be received prior to the deadline date for "Advance Payment" rates. Orders received less than seven (7) business days prior to the scheduled event move-in day, will be charged at the regular rate. Payment must be paid in full by the show date. If the order is placed at the event, payment must be received in full at order time. Exhibitors are NOT BILLED for services provided. Services may be interrupted if payment in full is not received.
2. In event that the totals are calculated incorrectly, Expo Electric reserves the right to make the necessary corrections and charge the correct amount. Exhibitors will be notified, by fax, of any such corrections.
3. Outlet rates listed include bringing the services to the rear location of all-in-line peninsulas booths. Some peninsulas booths and most island booths require dedicated lines or special wiring. These services will require labor and materials for distribution. See #5 regarding these charges.
4. A separate outlet must be ordered for each location where electrical service is required (500 WATT minimum). Standard wall and other permanent building utility outlets are not part of the booth space and may not be used by exhibitors unless electrical service has been ordered through Expo Electric.
5. Labor rates are based on current wage scales and are subject to change. A minimum of (1) hour labor will apply for installation work. The removal of this work is charged at a 1/2 hour min. or 1/2 of the installation charge.
6. Expo Electric employees are authorized to cut floor coverings when necessary for installation of services unless otherwise directed.
7. All material and equipment furnished by Expo Electric is done on a RENTAL BASIS ONLY and remains the property of Expo Electric and shall be removed by Expo Electric employees.
8. All equipment, regardless of source of power, must comply with Federal, State and Local codes. Expo Electric reserves the right to inspect all electrical devices and connections to ensure compliance with all codes for which labor charges can be incurred. Expo Electric is required to refuse connections where the exhibitor wiring or equipment is not in accordance with electrical codes. ALL electrical equipment MUST be properly tagged and wired with complete information as to type of currant, voltage, phase, cycle, horsepower, etc. required for operation.
9. Credit will not be given for service(s) installed and not used.
10. Claims will not be considered or adjustments made unless filed in writing by Exhibitor, prior to the close of the event.
11. Exhibitor holds Expo Electric harmless for any and all losses of power beyond Expo Electric's control, including but not limited to losses due to utility company failure, permanent power distribution failure, power failure due to nature, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by the Exhibitor.
12. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Expo Electric's attorney fees or applicable agency fees.
13. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 business days after the date of invoice.
14. A 5% handling fee will be assessed for all refunds.
15. A Cancellation Fee of 25% will be charged for any cancellation five (5) or more business days prior to Exhibitor move-in. A Cancellation Fee of 50% will be charged for orders canceled less than five (5) business days from the event.

## APPLIANCE KEY

**THE FOLLOWING APPLIANCES VARY. THIS IS A GENERAL ESTIMATE OF POWER USAGE. PLEASE CHECK THE NOMENCLATURE TAG ON APPLIANCE OR SPEC SHEETS:**

Heat Lamp	500W
Microwave	1500W
Convention Oven	2000W
Desktop Computer	1000W
Monitor	100W
Laptop Computer	100W
Booth	
Display Lights	500W
20" TV/VCR Combo	500W
Blender	500W
Single Burner	1000W
Double Burner	2000W
Cash Register	500W
Coffee Pot-Regular	1000W
Large Brewer	2000W
Industrial Coffee Machine	208V-SP
Crockpot	1500W
Crockpot Cooker	1500W
Electric Oven	1500W
Food Processor	500W
Fryer - Double	2000W
Deli Case	2000W
Griddle	1500W
Juicer - Small	500W
Juicer - Large	1500W
Halogen Lamp	500W
Popcorn Maker	2000W
Stereo	500W

QTY.	APPLIANCES	WATTS	AMPS

**An Expo Electrician Will Perform An Audit On Show Site. If The Power Usage Exceeds Amount Ordered, You Will Be Charged Accordingly.**

SIGNATURE:

DATE:





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# FREIGHT SERVICE OPTIONS & RATES

California Food Expo  
 September 9-10, 2019  
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Trade Show Freight Options & Rates		Per 100 Lbs. (CWT)	
1	Shipments of common freight and crated exhibits will be received at warehouse and stored up to 30 days prior to set-up date, delivered to booth and returned to loading dock for forwarding via common carrier at close of show. THERE IS A 300 LB. MINIMUM (\$162.00).	\$54.00	
2	Receipt of common freight and crated exhibits at exhibit hall (during installation period only), unloading, delivery to booth, and return to loading dock for common shipment at close of show. THERE IS A 300 LB. MINIMUM (\$144.00).	\$48.00	
3	Shipments consigned to our warehouse which arrive after our published advance freight cut off date ( <b>08/23/2019</b> ), or which arrive without proper identification or paperwork on file, will be assessed an additional surcharge per CWT.	\$12.00	
4	For handling of uncrated, padded van, or specialized equipment, additional per CWT.	\$18.00	
Special Services	Straight Time	Overtime	
5	Material Handler.	\$68.00	\$112.00
6	Vehicle spotting charge.	\$68.00	\$120.00
7	3,000 lb. Forklift with operator.	\$98.00	\$172.00
8	Crate or pallet banding & shrink wrapping (per hour plus materials).	\$68.00	\$112.00
9	Valet service provides for one worker and a 3' x 4' flat cart and one round trip from loading dock to exhibitor's booth, and return to dock at close of show.	\$75.00 per round trip	

The above rates cover freight handling service for both incoming and outgoing freight. All charges are based on incoming weight only. Where weight tickets or freight bills are not available, our estimated weights will be used.

For special services such as uncrating, unskidding, spotting in booth, local pick-up and delivery, special trips, late freight handling or special handling of materials required because of excessive weight or size, the above rates will apply. Rates are per hour, with a one-hour minimum.

**Insurance:** Neither show management, any show management contractor or the facility assumes responsibility under any circumstances for any merchandise or display material which may become lost, stolen or damaged. You must carry your own insurance to protect your property.

**NO CREDITS WILL BE ISSUED AFTER CLOSE OF SHOW.**





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# FREIGHT HANDLING SERVICE

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Exhibitor:	
Carrier:	Ship Date:
Number of Pieces:	Largest Piece:
Total Weight of Shipment:	Tracking (Pro) #:
Shipped From:	
To arrive at:	<input type="checkbox"/> Advance Freight Whs. <input type="checkbox"/> Show Site            Expected arrival date:    /    /

## MUST SELECT EITHER ADVANCE FREIGHT OR SHOW SITE OPTION

<b>Advance Freight Total Weight:</b>	lbs. @ \$54.00 per CWT = \$	due (\$162.00 min.)
<b>Show Site Freight Total Weight:</b>	lbs. @ \$48.00 per CWT = \$	due (\$144.00 min.)
<b>Additional Services:</b>	= \$	due.
<b>NOTE:</b> Advance or Show Site Freight received without complete paperwork on file, will be charged an additional \$12.00 per CWT.		<b>TOTAL Freight Charges = \$</b>

## REFORWARDING INSTRUCTIONS AT CLOSE OF SHOW

Exhibitor must complete an outbound bill of lading prior to close of show or freight will be returned to our warehouse at owners expense. Unless otherwise arranged, all shipments will be sent directly from show site at the close of show via the freight service specified by the Exhibitor. Exhibitors must make their own ship-out arrangements for any shipments being shipped out directly from show site by their own designated carrier(s). Any shipments not picked up by close of dismantle, will be sent to the Expo Decor warehouse and stored until further instruction from the Exhibitor.

**Payment Policy:** PAYMENT IN FULL ON ALL ADVANCE AND FLOOR ORDERS WHEN ORDER IS PLACED.

**Terms:** This order for goods/services constitutes a contract of rental (Contract) between EXPO Decor and customer designated below. The acceptance of your order is subject to all of the terms and conditions included therein, all of which are accepted by customer, it supersedes customer's order form, if any.

## REMEMBER TO SEND EXPO A COPY OF BILL OF LADING!!!

<b>SPECIAL INSTRUCTIONS:</b>
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## Outbound Shipping Instructions

### MUST SELECT ONE OF THE FOLLOWING OPTIONS FOR OUTBOUND SHIPPING

**RETURN MY SHIPMENT TO EXPO DECOR'S WAREHOUSE:** The shipment(s) will be returned to our warehouse for pick-up by your designated carrier. The charges for returning the shipment(s) to our warehouse are as follows:

- **\$54.00 per CWT** (hundred pounds) with a 300 LB. minimum (\$162.00 min.)  
*Please note that your shipment must be accompanied by a complete Bill of Lading.*

Exhibitor will hand carry or Exhibitor vehicle will pick-up at loading dock.

Exhibitor selected carrier (Exhibitor must notify carrier required pick-up):

\_\_\_\_\_ (Name of Selected Carrier)

**Exhibitor must notify their selected carrier and request a pick-up. In the event Exhibitor selected carrier does not arrive at show site prior to the deadline for freight pick-up, or should they refuse to accept Exhibitor's freight, I hereby authorize EXPO Decor to RETURN MY FREIGHT TO THEIR WAREHOUSE.**

Total OUTBOUND Freight Charges =    \$
--

<b>OUTBOUND SHIPPING INFORMATION/ADDRESS</b>			
Exhibiting Company: _____			
<b>SHIP TO:</b> _____			
Address: _____			
City: _____	State: _____	Zip: _____	
Mark For: _____			

**Please Note:** It is the responsibility of the Exhibitor to fill out outbound Bills of Lading at the close of show and present them to EXPO Decor's service desk personnel prior to the end of dismantle. Freight left without proper paperwork on file will be returned to our warehouse and stored, at Exhibitor's cost, until proper information is received.



## **Outbound Shipping Procedures**

### **Necessary Outbound Paperwork**

An outbound Bill of Lading must be prepared for each outbound shipment you have from the show and must be turned into our service desk prior to your leaving the exhibit area at the close of the show. This is in addition to any Freight Bills provided to you by your shipper.

### **Exhibitor Selected Carriers**

You, the Exhibitor, are responsible to make the necessary arrangements for your carrier to pick-up your materials at the close of the show. In the event your designated carrier fails to make the pick-up at show site during the designated break down time, EXPO Decor reserves the right to force any shipment onto our EXPO Decor trailers in order to be able to clear the facility by the required deadline. As part of the material handling charges, we will gladly load other carriers, but we are not able to make pick-up arrangements on your behalf with other carriers.

### **Federal Express – *Special Information***

Should you use Federal Express, DHL or any other airfreight forwarder, it will be necessary for you to provide the appropriate shipping documents, with your account number clearly visible, and schedule the pick-up accordingly.

### **UPS – *Special Information***

Should you wish to use UPS, it is required for you to provide and affix any necessary UPS shipping labels to each item being returned. UPS has very specific requirements for this type of service and it is your responsibility to make sure they are met. We do not provide UPS shipping services from the Show Floor or from our Warehouse. After contacting UPS and confirming the pick-up arrangements, either at the show site or at our warehouse, you must inform EXPO Decor's service desk personnel of the scheduled arrangements along with your confirmation numbers and a complete Bill of Lading. There are additional charges for having us return your materials to our Warehouse for UPS pick-up.

### **Materials Left on Exhibit Floor at Close of Show**

Any materials abandoned without proper paperwork on file or for shipments not picked up at the show site by your designated carrier, will be forced on EXPO Decor trailers. Materials returned to our warehouse will incur a return to warehouse fee along with storage charges when applicable.

**All Carriers should arrive prepared with the company name, number of pieces, and destination for any shipment they have been designated to pick-up. All material handling, return to warehouse, and/or storage charges must be settled before a shipment will be released to any carrier.**

# RUSH

**DO NOT DELAY**

**DEADLINE  
DATE:**

**AUGUST 23, 2019**

**#521-19  
CALIFORNIA FOOD EXPO**

To: \_\_\_\_\_  
(EXHIBITOR NAME)

No. of Pieces: \_\_\_\_\_ of \_\_\_\_\_

C/O: **EXPO Decor**  
**3714 N. Valentine Ave.**  
**Fresno, CA 93722**  
Tel: (559) 495-3300

# WAREHOUSE

# RUSH

**DO NOT DELAY**

**DEADLINE  
DATE:**

**AUGUST 23, 2019**

**#521-19  
CALIFORNIA FOOD EXPO**

To: \_\_\_\_\_  
(EXHIBITOR NAME)

No. of Pieces: \_\_\_\_\_ of \_\_\_\_\_

C/O: **EXPO Decor**  
**3714 N. Valentine Ave.**  
**Fresno, CA 93722**  
Tel: (559) 495-3300

# WAREHOUSE

# RUSH

## DO NOT DELAY

MUST  
ARRIVE ON:

SEPTEMBER 8, 2019

#521-19  
CALIFORNIA FOOD EXPO

To: \_\_\_\_\_  
(EXHIBITOR NAME)

No. of Pieces: \_\_\_\_\_ of \_\_\_\_\_

C/O: **EXPO Decor**  
Fresno Convention Center  
848 M St.  
Fresno, CA  
93721

# SHOW SITE

# RUSH

## DO NOT DELAY

MUST  
ARRIVE ON:

SEPTEMBER 8, 2019

#521-19  
CALIFORNIA FOOD EXPO

To: \_\_\_\_\_  
(EXHIBITOR NAME)

No. of Pieces: \_\_\_\_\_ of \_\_\_\_\_

C/O: **EXPO Decor**  
Fresno Convention Center  
848 M St.  
Fresno, CA  
93721

# SHOW SITE